

Ag-Seeds Unlimited

Job Description

Position: Field Seed Salesman

Location: Riverdale

AgSeeds Unlimited sells corn, alfalfa, forage, cereal, and other field seeds throughout California. We have had a significant and long-term presence in the Central Valley as a dealer/distributor of all major field seed brands. As a seed-only company, we focus on delivering value to our grower customers.

We have an immediate opening for a field seed salesperson in our Riverdale, CA location. The ideal candidate would have the following characteristics:

- Established relationships with dairy and field seed growers in Fresno, Kings, and/or Tulare counties.
- A background in selling crop inputs, ideally seed, by exhibiting a strong work ethic, willingness to understand the growers' needs, and the ability to craft solutions that improve the growers' farming operations.
- An entrepreneurial nature and "self-starter" mentality that can help set the strategic direction for the business.

Beyond seed sales, this position will also have significant opportunities to contribute to the overall management of this business unit; including analyzing markets, forecasting demand, interacting with suppliers, maintaining financial health, and showing leadership in a team-based environment.

Additional requirements:

- Bachelor's degree or higher preferred
- Clean driving record
- Minimum 3+ years of agricultural sales experience

Salary will be DOE. Please apply with resume, cover letter, and references via link above.

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